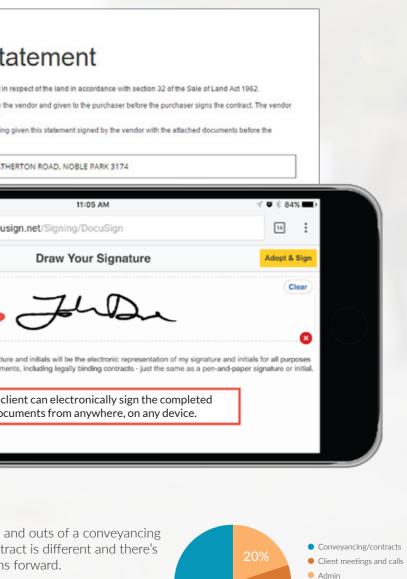
From wherever you are Section 32 and Contract of Sale of Real Estate made Secure. Fast. Easy.



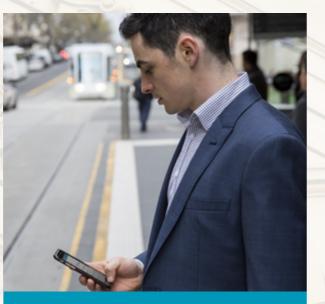




50%



Purchaser's representative



Purchaser

Faster and easier for all conveyancing parties

Vendor's representative

Prepare conveyancing documents with greater speed and accuracy. No more sorting through reams of paper or dealing with postal delays – there is just a single pdf copy of the Contract that can be compiled, edited, sent and signed electronically.

Purchaser's representative

Receive a link to the documents via email that can be easily forwarded on to the purchaser electronically for review and signing in any location.

Vendor/Purchaser

Fast track transactions by receiving documents faster from the lawyer or conveyancer and having the ability to sign documents electronically from wherever you are.

Real estate agent

Faster access to the Vendor Statement and Contract that allows for same-day signing by the purchaser and vendor.

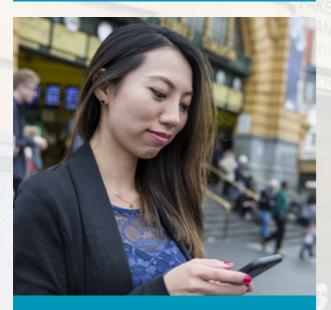


Real estate agent

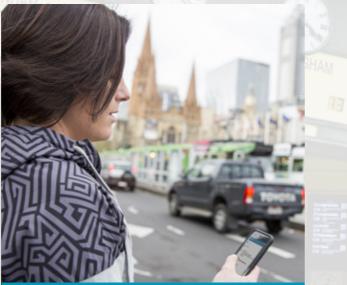
SignIT 🊔

Gone are the days where our clients have to come in for appointments or take time off work - it's a new age now and technology is putting more control in our hands to be better practitioners and provide better services to our valued clients.

- Stephen Fries, Commerical Lawyer, Bona Fide Lawyers



Vendor's representative

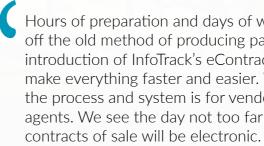


Vendor



impact in so many ways.

- Kylie McArdle, Licensed Conveyancer, Ballarat Conveyancing







Life prior to electronic signing was so much more time consuming, being able to electronically prepare and sign documents has truly streamlined the conveyancing process and had such a positive

Hours of preparation and days of waiting time have been shaved off the old method of producing paper contracts of sale by the introduction of InfoTrack's eContracts. They are lightening quick and make everything faster and easier. We are delighted at how intuitive the process and system is for vendors, purchasers and real estate agents. We see the day not too far in the future when 100% of

- Andrew Jarrett, First Class Legal

Order a Section 32 and Electronic Contract of Sale of Real Estate, and sign with SignIT

Vendor

using SignIT.



Order your the Section 32 and Contract of Sale of Real Estate

You can order the Section 32 and Contract of Sale of Real Estate with the Title Package or Property Enquiry.

HOME SEARCHES - ORDERS REPORTS - Search Victoria Land & Property > Property Enquiries > Certificates 1 SMITH STREET, MELBOURNE 3000 (MORE DETAILS) Package order Register Search Statement (Title) Instrument Search - Refer Inst Verify Title Copy of Plan Title Alert 3 months 0 Note: This List was generated on 10/10/2016 09:03. If you proceed to requ quire the latest data ple Section 32 ection 32 Vendor Sta Section 32 Vendor Statement & Contract of Sale of Real Estate Greater Dande Land Information Certificat Building Approval 326 (1)

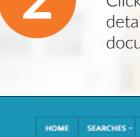


Prepare and send to SignIT

Clicking 'Edit' will allow you to complete the Section 32 with the correct details. Once completed, simply click the 'SignIT' button to upload the documents for electronic signing.

Electronically sign this document	Edit Import Add Due Diligen
Print Save Email	
abc123	
VIC : Contract for Sale of Real Estate (Pages 1-3) 1 SMITH STREET, MELBOURNE 3000	Vendor St
VIC : Contract General Conditions	The vendor makes this statement in
Contract of Sale	This statement must be signed by t may sign by electronic signature.
VIC : Section 32 Vendor Statement 1 SMITH STREET, MELBOURNE 3000	The purchaser acknowledges being purchaser signed any contract.
VIC : Property Enquiry 1 SMITH STREET, MELBOURNE 3000	Land
VIC : Certificate Register Search Statement (Title) Volume	Vendor's name john Or
	Vendor's signature
	Vendor's name Filomen
	Vendor's signature





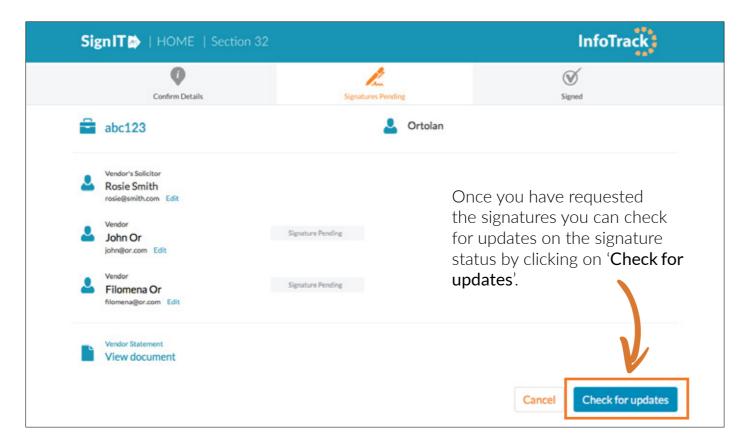
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	5 Minutes	8305	/523			
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vendor	and given to the purchaser b	efore the purchaser signs the con-	ntract. The vendor
vendor	and given to the purchaser b	efore the purchaser signs the cor dor with the attached documents	ntract. The vendor
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e vendor	and given to the purchaser b statement signed by the ven	efore the purchaser signs the cor dor with the attached documents ELBOURNE 3000	ntract. The vendor



Send the Section 32 for electronic signing

Use the SignIT dashboard to send the documents to the vendor. Simply enter their email address and attach a cover letter if desired. When you click '**Request signatures**', an email will be sent to the vendor.





Edit the Contract and send for electronic signing

Clicking 'Edit Contract' will allow you to complete the Contract with the purchaser's details. Once completed, you can request the signatures from the purchaser. The purchaser will sign the Vendor Statement and Contract in the same session.





Send the Contract to the vendor for signing, then view the final Contract

Once the Section 32 and Contract of Sale of Real Estate are signed by the purchaser, you will be able to request the vendor's signature for the Contract through the SignIT dashboard. Once all parties have signed both documents, a combined .pdf of the Vendor Statement and Contract will be emailed to all parties.

	•	
	Confirm Details	
-	abc123	
	Vendor's Solicitor	
2	Rosie Smith	
	rosiegsmith.com Eait	
	Vendor John Or	Vendor Statement: Signed 18/10/16 13:43
	john@or.com Edit	Contract: Signed 23/10/1/ 10:32
	Vendor	Vendor Statement: Signed
~	Filomena Or	18/10/16 13:57
	filomena@or.com Edit	Contract: Signed 23/10/1/ 10:03
	Contract	
	View document	

Signing with DocuSign

When each party receives the email to sign the Vendor Statement and/or Contract, they must simply click on the secure link in the email to review the document(s). They can sign using a stylus pen or mouse, or adopt an eSignature of their name, as shown below. The Section 32 and Contract can be signed from any type of mobile or tablet device with email access. You will be able to track whether the parties have signed the Statement and Contract through the SignIT dashboard.

Adopt Your Signature	Docu Sign
Confirm your name, initials, and signature. Full Name	Initials
John Or Select Style Draw	Q
PREVIEW Jour By: Jour Pr JP JP	Change St

	InfoTrack
ending	Signed Signed
 Purchaser's Solicitor James Finn james@finn.com Purchaser 1 Joe Blogg joe@blogg.com 	Vendor Statement & Contract: Signed 22/10/16 12:42

Features and benefits

Single source

Order your Section 32, Contract of Sale of Real Estate, searches and certificates in just a few clicks and then electronically sign all in our online platform.

$\mathbf{\nabla}$

Status update

View which parties have signed the Statement and Contract. You will automatically receive an electronic copy of the documents once all parties have signed.

pdf



Secure

2

Fully secure signing process via DocuSign. Tracked by the latest technology with an audit trail report provided post transaction.



Editable

Easily edit the Section 32 and Contract of Sale of Real Estate, import additional documents and re-arrange the order of documents.

Sign from anywhere

Clients can review and sign the documents from any location at their convenience.

Section 32 into a single combined .pdf that you can easily edit, save, print and email.

Single .pdf

Compile the entire Contract and



Time saving

No need to manually print, collate and scan documents to compile the Statement and Contract.



Reduce paper trails and save on postage, printing and paper.



eConveyancing is just around the corner and very soon, paper will be obsolete. Electronic contracts and signing simplify the process for one and all.

- Liz Chase, Director and Principal Lawyer, Chase Legal

Purchaser using SignIT.



From wherever you are Section 32 and **Contract of Sale of Real Estate made** Secure. Fast Easy

Vendor's representative using SignIT.

Frequently asked questions

Q Will esigning stand up in court?

A Yes. The Australian Electronic Transactions Act of 1999 (ETA) says that electronic executions of contracts are valid under common law as long as the signing party has authority and been identified properly.

Essentially, to prove esignature Validity under Commonwealth Law three things are required.

- 1. Verification of Identity: this is where iDfy, our Identity Verification App is market leading to identify the person and to indicate the person's intention in respect of the information communicated.
- 2. Reliability: a method used to create an electronic signature will not be held to a higher standard of reliability than similar non-electronic methods of signing remotely, such as scanned PDF signatures.
- 3. Consent: unconditional consent can be given by express consent or inferred by conduct. If not given, the esignature is not effective.

Electronic signatures have been taken to court both here in Australia and abroad and have been shown to be legally valid. For example:

- 1. The case of Lang v The Leasing Centre (Aust) Pty Limited & Anor [2014] VCC 910 A good example of courts readily finding electronic signatures in contracts entered into by a business to be valid.
- 2. In Person v. Google, Inc. (US) The court relied on proof of process as opposed to proof by the document itself to support defence.
- 3. Austral-Asia Freight v. Turner, (2013) FCCA 298 The Court determined a series of email exchanges was signature was sufficient to demonstrate their intention to be legally bound by the contents of their email.
- 4. Faulks v Cameron, (2004) 32 FAm LR 417; (2004) NTSC 61 A court found a string of emails to be enforceable as a separation agreement between two spouses.
- 5. Getup Ltd v Electoral Commissioner, (2010) 268 ALR 797 A method used to create an electronic signature will scanned PDF signatures.

And the profession is finally overcoming admissibility concerns with 61% of partners and principals in the InfoTrack/ Lawyers Weekly survey confident that an electronic signature on a contract of sale would be enforceable should a dispute arise.

Q How do you sign electronically?

A It's really simple. With our partner DocuSign, recipients of a document click a link to open the documents on an the signing process, even adopting an electronic signature. The recipient clicks 'Finish' to save the signed document.

Each electronic signature is unique, documentable, encrypted, and tamper-proof. DocuSign ensures the confidentiality of all transactions and maintains a comprehensive audit trail of signing events so the vendor's representative can see progress and it is clear what time and by whom the document was signed.

Q Does there need to be an actual physical signature somewhere to back any contracts up?

A No. An 'electronic signature' has been defined as an electronic sound, symbol, or process, attached to or logically associated with a contract or other record and executed or adopted by a person with the intent to sign the record. They have been used for esigning offer letters, sales contracts, permission slips, rental/lease agreements, liability waivers, financial documents, without the need for a physical signature on paper.

Q Will there be push back from other parties involved in the conveyancing transaction process?

 A No. Since the introduction of PEXA, the whole property market from real estate to conveyancers have welcomed the idea of an electronic exchange for property. This is what the ASX did for shares, now applied to the property market.

sufficient to meet the requirements of "writing" and "to sign" under Victorian law. Held that an individual's email

not be held to a higher standard of reliability than similar non-electronic methods of signing remotely, such as

internet-enabled device (like a mobile phone, tablet, or computer). Tabs and simple instructions guide the user through

Docu Sign



Police

What is DocuSign?

DocuSign replaces printing, faxing, scanning and overnighting documents with the easiest, fastest, most trusted way to make every approval and decision digital.

What is Digital Transaction Management?

Digital Transaction Management is a category of cloud software designed to help individuals and organisations of all sizes, industries and geographies safely and securely manage approvals, decisions, contracts, and workflows 100% digitally. DTM removes friction inherent in processes that involve people, documents, and data inside and beyond the firewall to create faster, easier, more convenient and secure transactions. DTM delivers a suite of services that empower companies to easily deploy and update digital processes without the traditional expense and programming required of older enterprise applications.

DocuSign Security

DocuSign's top priority is the privacy and security of our customers' information, documents, and data.

DocuSign meets or exceeds national and international security standards, including strict security policies and practices that set the standard for world-class information security.

- DocuSign provides the highest level of security assurance as the only digital transactio management company to be both ISO 27001:2013 and xDTM certified, as well a SSAE 16, SOC 1 Type 2, SOC 2 Type 2 examined and tested.
- DocuSign delivers industry-leading data confidentiality with application level AES 256 bit encryption. DocuSign's anti-tampering controls guarantee the integrity of customer documents, both in process and completed.
- With near real-time, secure data replication and uptime of 99.99%, customers can count on the availability of DocuSign's service to conduct their business.
- Through DocuSign's multi-faceted verification of signing events, customers can rely on the authenticity of signers.
- DocuSign is the only digital transaction management company that provides unique features for non-repudiation, including digital audit trail and chain of custody.

DocuSign aggregated customer performance metrics, 2015:

- 25 x faster time on agreements
- 127% avg. Increase in customer satisfaction
- 80% of documents completed in a day

For more information please visit www.docusign.com.au





Intelligent Searching

InfoTrack is a technology company with a leading SaaS platform that provides intelligent search and automated workflow for professionals across the legal, conveyancing, banking, finance, insolvency, surveying, mercantile, accountancy and government sectors.

We are an indispensable partner, whose proprietary software platform helps businesses swiftly find critical information pertaining to property, company, personal and national search data.

Our superior software can be seamlessly integrated into third party practice management systems, document management solutions and accounting software to deliver significant efficiencies. This allows our clients to improve their productivity, increase their profitability and stimulate their growth.



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