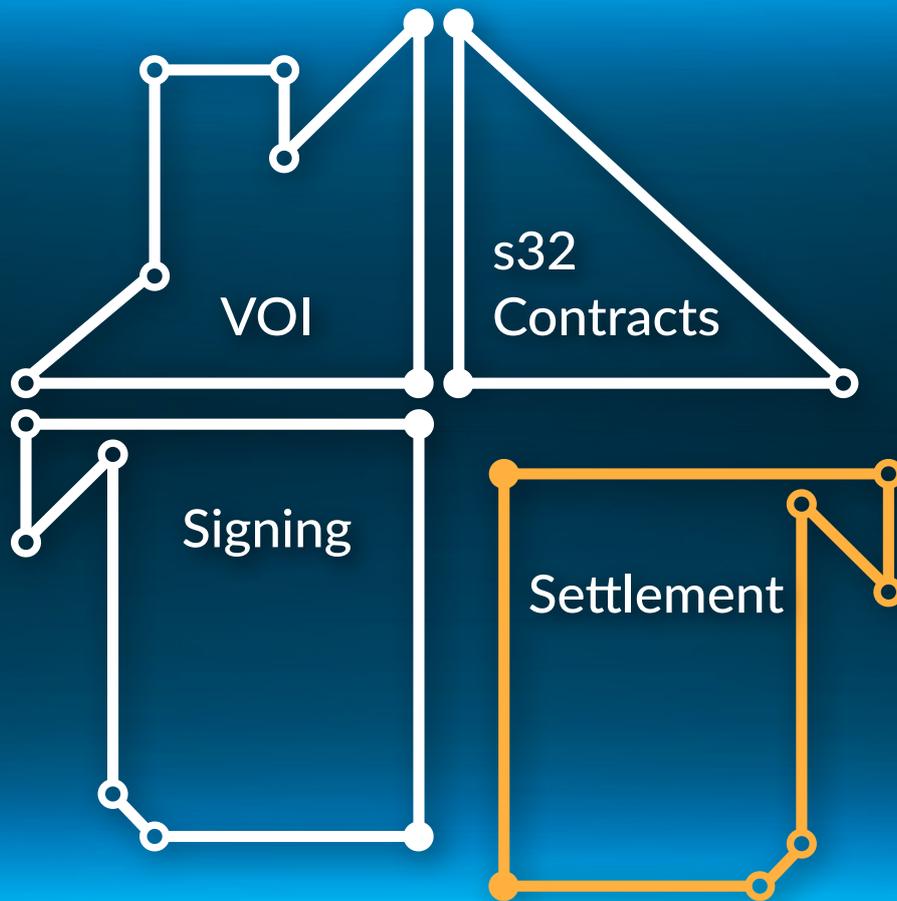




# Conveyancing Transformed





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“

We've delivered a solution that exists today and enables you to take a big step on the journey that's end-to-end conveyancing from the time a client walks through the door to the time that the conveyance is complete and you've been paid.

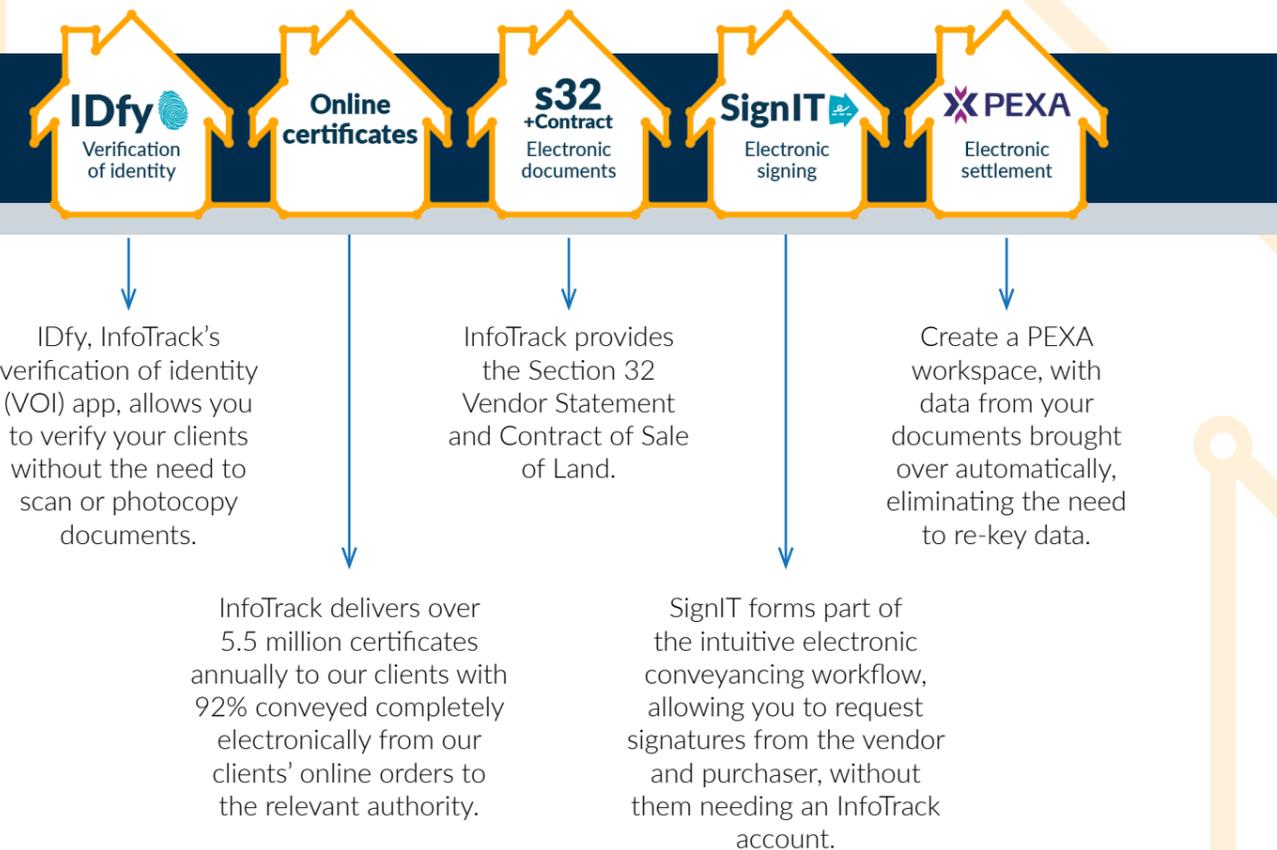
- John Ahern, InfoTrack CEO

”

# Integrated eConveyancing all under one roof

InfoTrack's technology gives you the flexibility to adopt eConveyancing at the pace that works for your firm. Our simple tools can be gradually implemented into your practice whether you're looking for an end-to-end eConveyancing solution or simply want to digitise certain parts of the process. The process is flexible; you can choose which steps to complete electronically and easily fall back to paper whenever you need to. It's that simple.

From mobile verification of identity, to electronic vendor statements and contracts, signing and settlement, everything is under one roof and can be easily integrated into your workflow. It's not just about pressure from the government or keeping up – our easy-to-use system saves you time, eliminates the need to re-key data and makes the conveyancing process easier for everyone involved. We want to help you make eConveyancing work for your practice today.

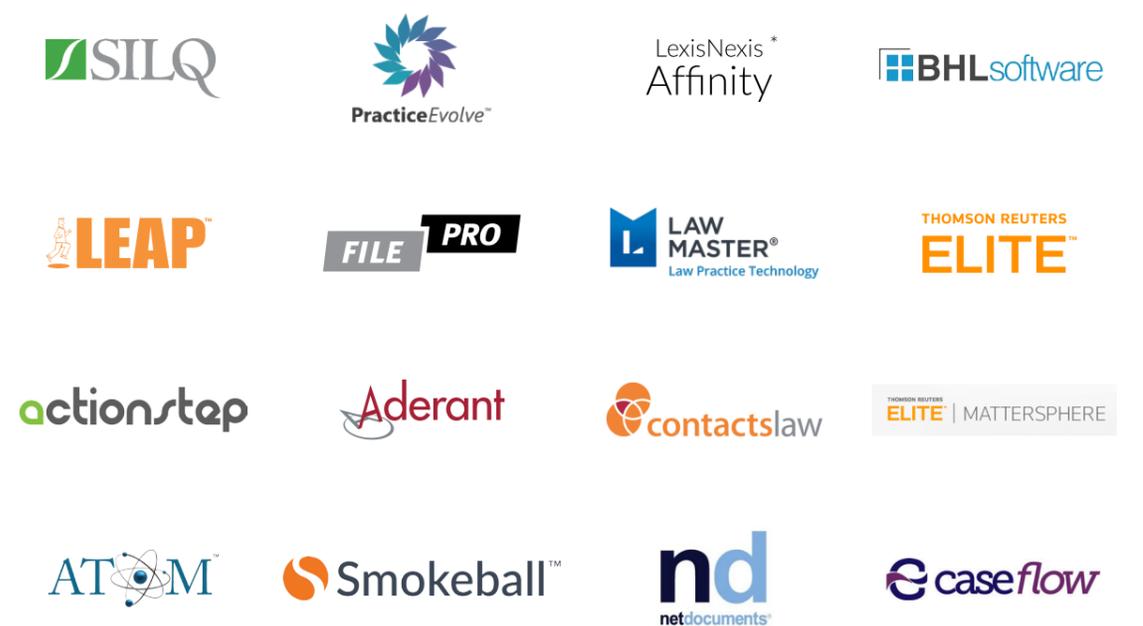


# Integration

We integrate seamlessly into your everyday workflow to allow for fast, easy and secure transactions. You can implement our technology in the way that works best for your business and receive free training to learn how to use these tools to run a more efficient practice.



## Who we provide PEXA integration with



\*While InfoTrack does not have any formal partnership in place with LexisNexis, the InfoTrack system may be used in conjunction with Lexis Affinity without breaching the end user agreement. InfoTrack remains committed to ensuring that the InfoTrack System works and will continue to work smoothly with Lexis Affinity.

## 1. IDfy verification of identity

Our award-winning VOI application allows you to conduct VOI using your smartphone or tablet. IDfy is programmed to follow ARNECC's guidelines and helps you put in place a consistent process to ensure you're taking reasonable steps to verify the identity of your clients. IDfy can be used in-house, out-of-office or remotely\*, allowing you to complete the VOI process in a few simple steps no matter where your client is.

### 3 easy steps to VOI

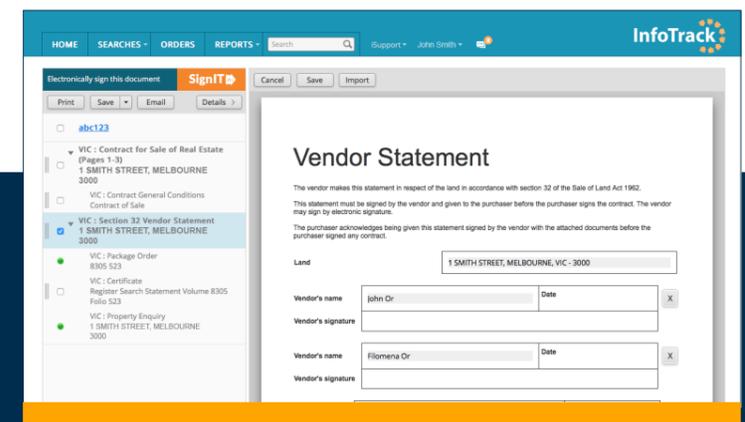
1. Take photos of your client and each of their identity documents.
2. Sign the client and verifier declarations directly on your device.
3. Complete the VOI to receive a code to access a secure VOI report.

### IDfy awards

IDfy won Australian Business Awards for New Product and Mobile Innovation in 2016. These awards recognise the transformative nature of IDfy and InfoTrack's commitment to developing forward-looking, innovative, and adaptable solutions to new challenges.



\*Due to Android infrastructure, IDfy remote is only available for iOS.



### Control

Gives you complete control of the VOI process.



### Secure storage

Securely stores all VOI data for nine years.



### Standardisation

Encourages a consistent VOI process.



### Single source

Order your s32, eCOS, searches and certificates in just a few clicks.



### Time-saving

No need to manually print, collate and scan documents.



### Editable

Easily edit the documents and import additional documents.

## 2. s32, eCOS & online certificates

Once you've verified the identity of your client, you can order all of your certificates along with your Section 32 and Contract of Sale of Real Estate in one simple step through InfoTrack. You simply select all of the documents you need on a single screen and the vendor statement and contract will be pre-populated with relevant information for you. The platform allows you to edit, re-arrange and upload additional documents.

We have some of the fastest certificate return times in the industry as 92% of our orders are automated directly to relevant authorities. Our online HelpDesk iSupport also gives you the ability to chase any outstanding certificates and track their progress online with a single click, providing you with transparency and control over your orders.

“ This new technology is increasing efficiency and quite simply making everyone's lives easier from practitioners through to clients and agents. ”

- Leonie Jarrett, Solicitor & Principal, First Class Legal

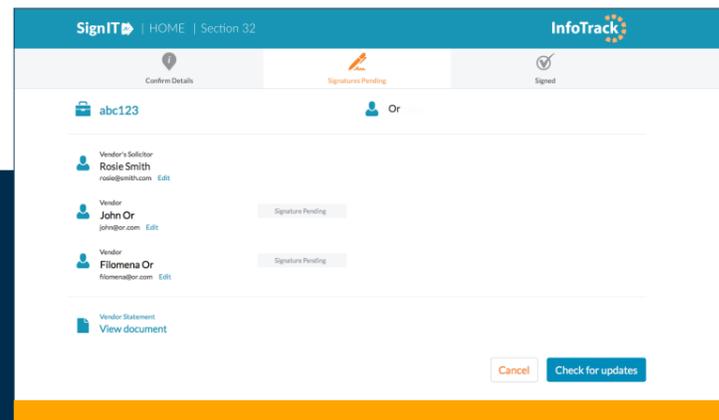
## 3. SignIT electronic signing

When you have finalised your Section 32, you simply press the SignIT button to upload it for electronic signing. The Contract of Sale of Real Estate can also be signed electronically through SignIT. We've partnered with DocuSign to allow for a secure eSigning process that enables parties to sign from anywhere in the world as long as they have an internet connection. DocuSign's technology records meta data and also provides an audit trail report post-transaction to prove authenticity, intent and context behind each signature.

SignIT allows you to send the documents to the parties' representatives via a secure email link. On the SignIT dashboard, you can track who has signed the documents and progress is updated in real-time. Once everyone has signed the documents, all parties receive a final signed copy.

“ Being able to electronically prepare and sign documents has truly streamlined the conveyancing process and had such a positive impact in so many ways. ”

- Kylie McArdle, Licensed Conveyancer, Ballarat Conveyancing



### Sign from anywhere

Clients can review and sign the documents on their computer or device.



### Secure

Fully secure signing process via DocuSign.

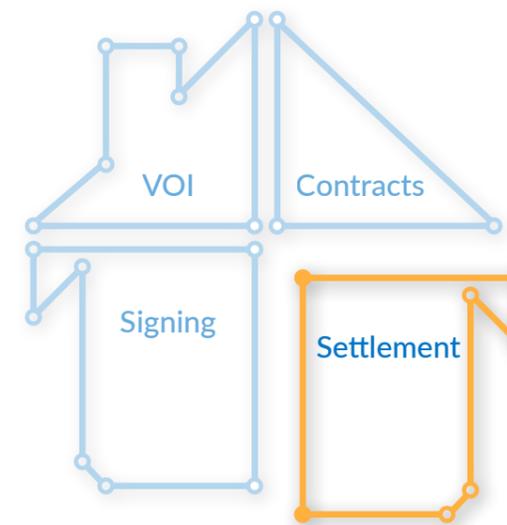


### Status update

View which parties have signed the documents.

## 4. PEXA electronic settlement

Once the vendor statement and contract have been signed, you can create a PEXA workspace directly from the InfoTrack website. InfoTrack will map all of your matter information directly into the workspace so you don't have to waste time re-keying data.



Our integration with PEXA means you can avoid the hassle of printing, collating, scanning and posting documents. You no longer have to rely on couriers and settlement agents to get the job done and you'll save time, reduce errors, and have immediate reconciliation of funds.

InfoTrack's PEXA integration is the final piece of the eConveyancing puzzle allowing for a completely electronic and seamless process. From the moment a client walks in the door to the second the transaction is finished, every step can now be completed online.

## Benefits of eSettlement



On-time settlement



Seamless integration



Greater certainty



Attend settlement wherever you are



Clear settlement funds faster



No more bank cheques

# True PEXA integration

The market has been asking for true PEXA integration for some time – integration that allows for a seamless flow of information to PEXA to avoid re-keying data and to streamline the electronic settlement process. This is now a reality with InfoTrack’s PEXA integration which maps all of your matter information into the PEXA workspace with the click of a button – no need to manually upload csv files.

Our PEXA integration allows for truly end-to-end eConveyancing all under one roof with greater efficiency, transparency, connectivity, collaboration and service. The integrated workflow pre-populates data, eliminates manual processes, reduces errors, and allows for immediate reconciliation of funds. Using PEXA through InfoTrack, you only have to enter your PEXA password on your first login and all disbursements come under one bill.

## Benefits of true PEXA integration



**Efficient**



**Reduced errors**



**Pre-populated data**



**No .csv files required**



**Seamless workflow**



**Single bill**

## Not registered with PEXA yet?

PEXA will help you register; you can start the process using any of the below methods. Make sure to select InfoTrack as your sponsor when you register to be able to create and manage your workspaces from within the matter.

[w onboarding.pexa.com.au/register](http://w.onboarding.pexa.com.au/register) [e support@pexa.com.au](mailto:e.support@pexa.com.au) [t 1300 084 515](tel:1300084515)

Create PEXA workspaces directly from InfoTrack with the click of a button.

### Create PEXA Workspace

Matter:	<input style="width: 90%;" type="text" value="00116-2016:RM-JJ"/>
Title Reference1:	<input style="width: 90%;" type="text" value="71103"/>
Title Reference2:	<input style="width: 90%;" type="text"/>
Jurisdiction:	<input style="width: 90%;" type="text" value="VIC"/>
Representative Role:	<input style="width: 90%;" type="text" value="Incoming Proprietor"/>
Financial settlement date:	<input style="width: 90%;" type="text" value="15/12/2016"/>

Manage and launch your PEXA workspaces using InfoTrack’s eSettlement dashboard.

### Workspaces

Filter :  Role :   Order By :

Matter	Workspace Id	Roles	Last Activity
<input checked="" type="checkbox"/> 00116-2016:RM-JJ	PEXA-188022802	Proprietor on Title	2016-12-15T23:40:37.559Z
Status: In Preparation <span style="float: right;"><a href="#">View More Details</a> <a href="#">Launch PEXA</a></span> Jurisdiction: VIC Parties: SIR James Harden Land Title Refs: 71103 Property Details: 145 TEST Street Melbourne VIC 3000			
<input type="checkbox"/> 00116-2016:RM-JJ	PEXA-188022801	Proprietor on Title	2016-12-15T23:10:46.123Z
<input type="checkbox"/> 00116-2016:RM-JJ	PEXA-188022798	Proprietor on Title	2016-12-15T05:00:09.001Z
<input type="checkbox"/> 00116-2016:RM-JJ	PEXA-188022796	Proprietor on Title	2016-12-15T05:00:09.547Z

### Interested?

If you’re not an InfoTrack client yet, simply get in touch to set up PEXA integration, free of charge with zero downtime.

### Get in touch:

**Andrew Wing**  
 Business Solutions Manager  
**m** 0417 414 987  
**e** [andrew.wing@infotrack.com.au](mailto:andrew.wing@infotrack.com.au)

## An end-to-end eConveyancing case study: Leonie & Andrew Jarrett

Solicitor & Principal and Managing Director, First Class Legal

First Class Legal is one of the largest players in conveyancing in Victoria and recently became the first Victorian firm to execute and settle a fully electronic conveyance with the help of InfoTrack and PEXA's eConveyancing technologies. Andrew Jarrett, CEO and Leonie Jarrett, Principal and Solicitor of FCL discusses their experience making the transition to digital.

### Leonie Jarrett – Secure, fast, easy

“Going electronic is quicker, more efficient and less likely to result in errors – a common occurrence with paper contracts. Instead of the usual five hard copy contracts there is just one digital version through InfoTrack. The buyer, seller, and real estate agent receive the fully signed contract within seconds of all parties eSigning. There's an entire electronic audit trail that's more secure than the old way of signing using pen and paper.

“By doing away with paper conveyancing we banish the dumb mistakes that often delay the last stage of property settlement. All it takes is the wrong spelling of a name on a settlement cheque to derail and delay a buyer moving into a home when the removalist truck has been



booked yet they are unable to move into their new property due to the error. Mistakes don't happen when property is exchanged using PEXA because all parties to the transaction have agreed that the final details are correct before settlement occurs. Electronic checks and balances automatically call out inconsistencies in advance of settlement.”

### Andrew Jarrett – Better service in less time

“There are some products and services in life that are an obvious and immediate fit for the digital world. Electronic contracts of sale are just as obvious a solution for a digital platform as are internet banking, internet shopping and internet bill paying.

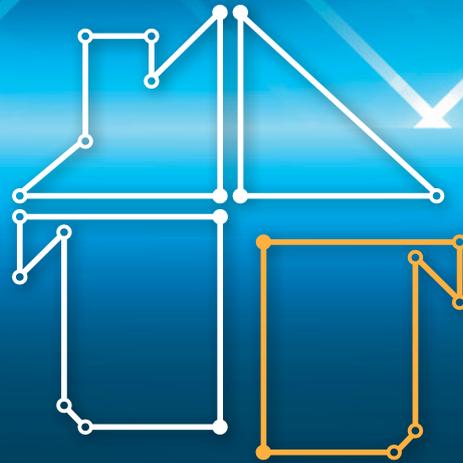
“ First Class Legal had zero hesitation to trial electronic contracts. As a committed user of PEXA and a digital leader in the conveyancing market we see the day not too far in the future when 100% of contracts of sale will be electronic. The process is super-fast, incredibly easy and highly intuitive for people who have grown up with iphones, ipads and laptops. ”

“The team at First Class Legal find electronic contracts seamless but perhaps more importantly we are delighted at how simple the process and system is for vendors, purchasers and real estate agents. Clients benefit from the ability to sign wherever and whenever they are ready, and not have to wait the days for the documents to physically arrive by post or by courier. Agents love the speed and accessibility that eContracts provide. They can now have the contract and statement sitting on their ipad to present to their clients for signing as soon as they are ready. A complex contract is easily stored and archived on their ipad for their own access wherever and whenever they want it.

“There is no need to wait. The technology exists, the benefits are undeniable – the future of conveyancing is here today. First Class Legal are massively committed to the movement and transition of the conveyancing industry to a modern, improved digital platform.”

“ It's much more efficient and it's the way of the future. InfoTrack is helping us to get there. ”





# Conveyancing Transformed

VIC Roadshows

[www.infotrack.com.au/econveyancing](http://www.infotrack.com.au/econveyancing)  
[e2eroadshow@infotrack.com.au](mailto:e2eroadshow@infotrack.com.au)