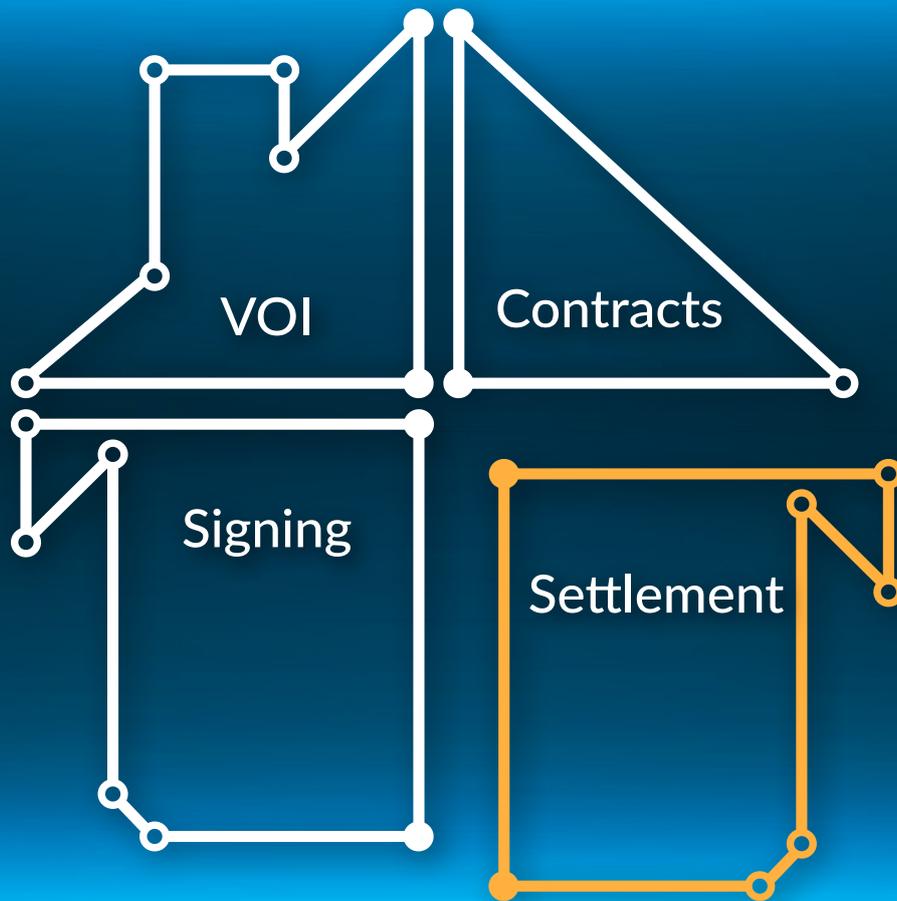




Conveyancing Transformed





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“

We've delivered a solution that exists today and enables you to take a big step on the journey that's end-to-end conveyancing from the time a client walks through the door to the time that the conveyance is complete and you've been paid.

- John Ahern, InfoTrack CEO

”

Integrated eConveyancing all under one roof

InfoTrack's platform now enables you to complete the entire eConveyancing process including electronic settlement under one roof. From mobile verification of identity, to electronic contracts, signing, exchange and settlement – our easy-to-use system saves you time, eliminates the need to re-key data and makes the conveyancing process easier for everyone involved.

InfoTrack's eConveyancing integration allows for so much more than simply uploading pdf or csv documents. Our technology reads information from your practice management system to auto-populate data in your contracts and PEXA workspaces to avoid re-keying and data entry errors. It gives you the ability to edit and manage your documents and workspaces in one place online.

Complete eConveyancing integration is here, the technology exists today and can be implemented into your workflow as soon as you're ready.



IDfy, InfoTrack's verification of identity (VOI) app, allows you to verify your clients without the need to scan or photocopy documents.

InfoTrack delivers over 5.5 million certificates annually to our clients with 92% conveyed completely electronically from our clients' online orders to the relevant authority.

InfoTrack provides the 2016 Contract for Sale, authorised by NSW Law Society and REINSW.

SignIT forms part of the intuitive electronic conveyancing workflow, allowing you to request signatures from the vendor and purchaser, without them needing an InfoTrack account.

Create a PEXA workspace, with data from your documents brought over automatically, eliminating the need to re-key data.

Integration

We integrate seamlessly into your everyday workflow to allow for fast, easy and secure transactions. You can implement our technology in the way that works best for your business and receive free training to learn how to use these tools to run a more efficient practice.



Who we provide PEXA integration with

*While InfoTrack does not have any formal partnership in place with LexisNexis, the InfoTrack system may be used in conjunction with Lexis Affinity without breaching the end user agreement. InfoTrack remains committed to ensuring that the InfoTrack System works and will continue to work smoothly with Lexis Affinity.

1. IDfy verification of identity

Our award-winning VOI application allows you to conduct VOI using your smartphone or tablet. IDfy is programmed to follow ARNECC's guidelines and helps you put in place a consistent process to ensure you're taking reasonable steps to verify the identity of your clients. IDfy can be used in-house, out-of-office or remotely*, allowing you to complete the VOI process in a few simple steps no matter where your client is.

3 easy steps to VOI

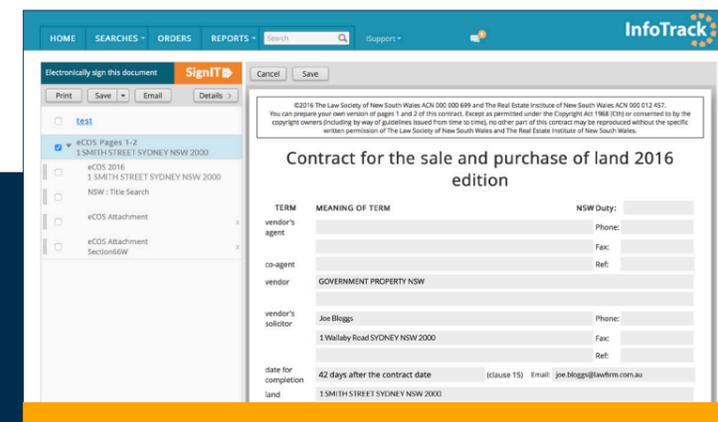
1. Take photos of your client and each of their identity documents.
2. Sign the client and verifier declarations directly on your device.
3. Complete the VOI to receive a code to access a secure VOI report.

IDfy awards

IDfy won Australian Business Awards for New Product and Mobile Innovation in 2016. These awards recognise the transformative nature of IDfy and InfoTrack's commitment to developing forward-looking, innovative, and adaptable solutions to new challenges.



*Due to Android infrastructure, IDfy remote is only available for iOS.



Control

Gives you complete control of the VOI process.



Secure storage

Securely stores all VOI data for nine years.



Standardisation

Encourages a consistent VOI process.



Single source

Order your eCOS, searches and certificates in just a few clicks.



Time-saving

No need to manually print, collate and scan documents.



Editable

Easily edit the Contract for Sale and import additional documents.

2. eCOS and online certificates

Once you've verified the identity of your client, you can order all of your certificates along with your Contract for Sale in one simple step through InfoTrack. You simply select all of the documents you need on a single screen and the contract will be compiled in the prescribed order and pre-populated with relevant information for you. You then have the ability to edit, re-arrange and upload additional documents.

We have some of the fastest certificate return times in the industry as 92% of our orders are automated directly to relevant authorities. Our online HelpDesk iSupport also gives you the ability to chase any outstanding certificates and track their progress online with a single click, providing you with transparency and control over your orders.

“ InfoTrack's eConveyancing technology is a truly incredible offering that is changing the legal landscape for the better. ”

- Claire Martin, Head of Property, Kreisson

3. SignIT electronic signing

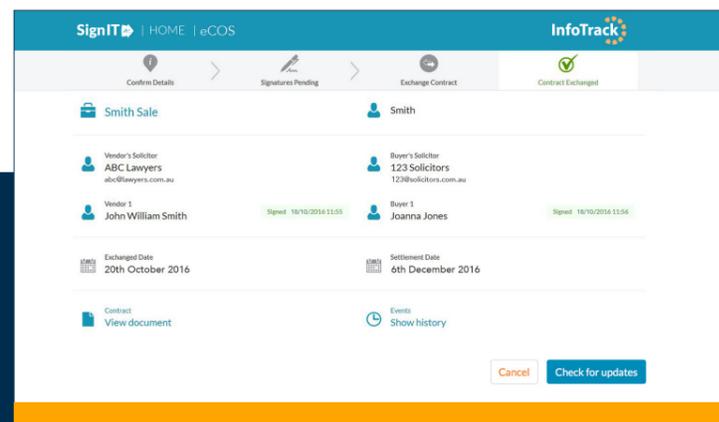
When you have finalised a Contract for Sale, you simply press the SignIT button to upload it for electronic signing and exchange. We've partnered with DocuSign to allow for a secure eSigning process that enables parties to sign from anywhere in the world as long as they have an internet connection.

SignIT allows you to send the contract to the parties' representatives via a secure email link. On the SignIT dashboard, you can track who has signed the contract and progress is updated in real time. Once everyone has executed the contract, all parties receive a final signed copy of it and electronic exchange can then be completed with the click of a button.

DocuSign's technology records meta data and also provides an audit trail report post-transaction to prove authenticity, intent and context behind each signature.

“ Being able to electronically prepare and sign documents has truly streamlined the conveyancing process and had such a positive impact in so many ways. ”

- Kylie McArdle, Licensed Conveyancer, Ballarat Conveyancing



Sign from anywhere

Clients can review and sign the contract on their computer or device.



Secure

Full secure signing process via DocuSign.

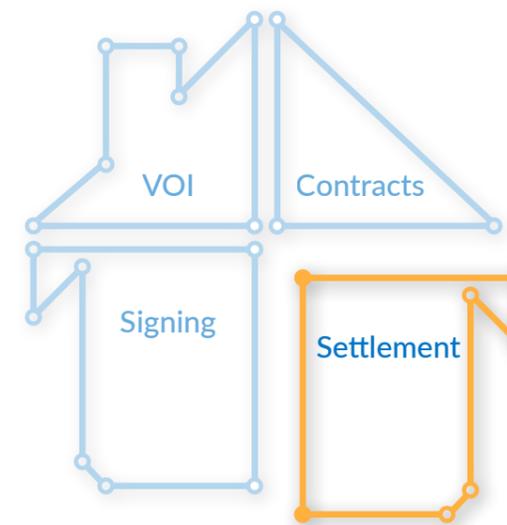


Status update

View which parties have signed the contract.

4. PEXA electronic settlement

Once exchange is complete, you can create a PEXA workspace directly from the InfoTrack website. InfoTrack will map all of your matter information directly into the workspace so you don't have to waste time re-keying data.



Our integration with PEXA means you can avoid the hassle of printing, collating, scanning and posting documents. You no longer have to rely on couriers and settlement agents to get the job done and you'll save time, reduce errors, and have immediate reconciliation of funds.

InfoTrack's PEXA integration is the final piece of the eConveyancing puzzle allowing for a completely electronic and seamless process. From the moment a client walks in the door to the second the transaction is finished, every step can now be completed online.

Benefits of eSettlement



On-time settlement



Seamless integration



Greater certainty



Attend settlement wherever you are



Clear settlement funds faster



No more bank cheques

True PEXA integration

The market has been asking for true PEXA integration for some time – integration that allows for a seamless flow of information to PEXA to avoid re-keying data and to streamline the electronic settlement process. This is now a reality with InfoTrack’s PEXA integration which maps all of your matter information into the PEXA workspace with the click of a button – no need to manually upload csv files.

Our PEXA integration allows for truly end-to-end eConveyancing all under one roof with greater efficiency, transparency, connectivity, collaboration and service. The integrated workflow pre-populates data, eliminates manual processes, reduces errors, and allows for immediate reconciliation of funds. Using PEXA through InfoTrack, you only have to enter your PEXA password on your first login and all disbursements come under one bill.

Benefits of true PEXA integration



Efficient



Reduced errors



Pre-populated data



No .csv files required



Seamless workflow



Single bill

Not registered with PEXA yet?

PEXA will help you register; you can start the process using any of the below methods. Make sure to select InfoTrack as your sponsor when you register to be able to create and manage your workspaces from within the matter.

[w onboarding.pexa.com.au/register](http://w.onboarding.pexa.com.au/register) [e support@pexa.com.au](mailto:e.support@pexa.com.au) [t 1300 084 515](tel:1300084515)

Create PEXA workspaces directly from InfoTrack with the click of a button.

Create PEXA Workspace

Matter:	<input style="width: 90%;" type="text" value="00116-2016:RM-JJ"/>
Title Reference1:	<input style="width: 90%;" type="text" value="71103"/>
Title Reference2:	<input style="width: 90%;" type="text"/>
Jurisdiction:	<input style="width: 90%;" type="text" value="NSW"/>
Representative Role:	<input style="width: 90%;" type="text" value="Incoming Proprietor"/>
Financial settlement date:	<input style="width: 90%;" type="text" value="15/12/2016"/>

Manage and launch your PEXA workspaces using InfoTrack’s eSettlement dashboard.

Workspaces

Filter : Role : Order By :

Matter	Workspace Id	Roles	Last Activity
<input checked="" type="checkbox"/> 00116-2016:RM-JJ	PEXA-188022802	Proprietor on Title	2016-12-15T23:40:37.559Z
Status: In Preparation View More Details Launch PEXA Jurisdiction: NSW Parties: SIR James Harden Land Title Refs: 71103 Property Details: 145 TEST Street Melbourne NSW 1121			
<input type="checkbox"/> 00116-2016:RM-JJ	PEXA-188022801	Proprietor on Title	2016-12-15T23:10:46.123Z
<input type="checkbox"/> 00116-2016:RM-JJ	PEXA-188022798	Proprietor on Title	2016-12-15T05:00:09.001Z
<input type="checkbox"/> 00116-2016:RM-JJ	PEXA-188022796	Proprietor on Title	2016-12-15T05:00:09.547Z

Interested?

If you’re not an InfoTrack client yet, simply get in touch to set up PEXA integration, free of charge with zero downtime.

Get in touch:

Andrew Wing
 Business Solutions Manager
m 0417 414 987
e andrew.wing@infotrack.com.au

An end-to-end eConveyancing case study: Claire Martin

Head of Property, Kreisson

In June 2016, Claire Martin, Solicitor at Kreisson, made history by completing the first fully electronic residential property transaction in Australia. Using InfoTrack & PEXA's technology, Claire was able to sell her one-bedroom apartment without touching a piece of paper and had the money from the sale in just 10 minutes. Since the transaction, Claire has been inundated with calls from media and fellow practitioners curious to know more about the electronic conveyancing process and how it is changing the way Australians buy and sell property.

As the head of Kreisson's property department, Claire has been leading the firm's digital transformation and has seen the momentum shift in the wake of the NSW Government's commitment to accelerate the transition to electronic conveyancing. She has been a PEXA user for some time but was eager to stay ahead of the curve and jumped at the chance to implement a fully digital process when she learned about InfoTrack's eConveyancing platform.

Claire quickly adopted InfoTrack's eCOS and SignIT technologies and began creating and exchanging her property contracts electronically. It was an easy transition and once she tried



this new technology there was no looking back as the benefits were quickly evident. Not only does electronic conveyancing save the firm a significant amount of time, it also provides them with additional security in their transactions and improves the conveyancing experience for clients and agents.

Instead of spending countless hours manually preparing and exchanging contracts, attending to in-office visits, and waiting on couriers and cheques, Claire and her team can now do everything electronically with a few simple clicks. They now have the luxury of being able to work remotely, from effecting exchange at an auction with the click of a button to having multiple parties sign contracts from a variety of locations, InfoTrack's technology is truly making their lives easier.

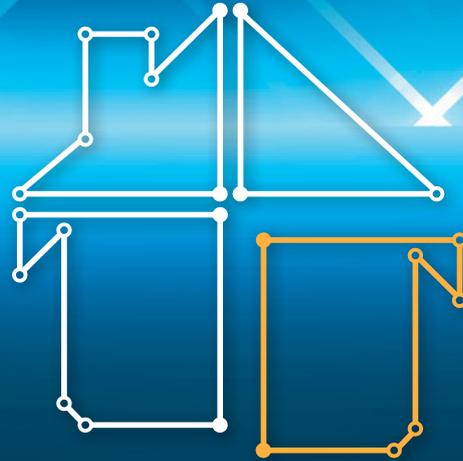
InfoTrack's eConveyancing technology gives Claire the capacity to draft 100s of contracts per month, eliminating an extensive amount of manual and paper work that used to go into each contract. She can prepare a contract and send it to the agent in under an hour. These efficiencies are greatly magnified for Kreisson's developer and off-the-plan clients who can now have a significantly higher volume of contracts issued and exchanged without wasting hundreds of reams of paper.

SignIT is also opening new doors with DocuSign's secure eSigning technology enabling parties around the world to sign from wherever they are. This is a huge advantage in today's real estate market, where over 50% of property in Australia is being sold to overseas buyers.

Claire reckons adoption of eConveyancing will pick up quickly as it is such an easy process – it simply requires adjusting the typical paper-based legal mindset and setting new habits. Now that she has tried it, there is no looking back - the benefits are undeniable. This process saves Claire and her team a significant amount of time, eliminating a whole array of opportunities for fraud and forgery and allows them to focus on building better quality client relationships through improved service delivery.

Claire is a proud proponent of eConveyancing and believes transacting electronically is a real sign of the times. She is eager to bring more solicitors, conveyancers and real estate agents on board to continue moving the industry to a truly digital future. There's now a whole new world of online shopping to be part of and Kreisson is right at the centre, continuing to support the quest to bridge the legal industry to technology.

“Technology aimed at enhancing and improving our workflow was a welcome movement and one that was going to give us back hours of time.”



Conveyancing Transformed

NSW Roadshows

www.infotrack.com.au/econveyancing
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